SECTION 4: KEY TERMS OF THE ISSUE

SUMMARY TERMS

| Series No. | 2 | |
|--|---|--|
| Security Name | 11.10% ESAF Small Finance Bank Limited 2034 | |
| Issuer / Bank | ESAF Small Finance Bank Limited | |
| Type of Instrument | Listed, rated, taxable, unsecured, transferable, redeemable, fully paid up, Basel II compliant lower Tier II subordinated bonds in the form of non-convertible debentures on a private placement basis. | |
| Nature of Instrument | The Debentures shall neither be secured nor covered by a guarantee of the Bank or related entity or secured by way of any other arrangements that legally or economically enhances the seniority of the claim vis-à-vis other creditors of the Bank. | |
| Seniority (Senior or Subordinated) | Subordinated | |
| | The Debentures shall be: a) Senior to the claims of investors in instruments eligible for inclusion in Tier I and upper Tier II capital of the Bank; b) Subordinated to the claims of the other creditors and depositors of the Bank but shall rank pari passu with the other Lower Tier II capital instruments of the Bank (whether present or future); and c) eligible for classification as Lower Tier II Capital of the Bank in accordance with the Basel II Framework. | |
| Mode of Issue | Private placement | |
| Eligible Investors | Please refer Section 4.44 of the General Information Document. | |
| Listing (Name of stock exchange(s) where it will be listed and timeline for listing) | The Debentures are proposed to be listed on the wholesale debt market of BSE Limited / Bombay Stock Exchange. In accordance with the SEBI (Issue and Listing of Non-Convertible Securities) Regulations, 2021, as amended from time to time, and subject to RBI regulations, in case of a delay by the Bank in listing the Debentures beyond such timelines as prescribed under Applicable Law, the Bank shall, subject to Applicable Law, make payment to the Debenture Holders of 1% (One Percent) per annum over the Coupon Rate from the Deemed Date of Allotment till the listing of such Debentures. | |
| Rating of the Instrument | CARE A; Stable | |
| Issue Size of Debentures | This Issue of Debentures is for up to Rs. 750,000,000/- (Rupees Seventy-Five Crores Only) which includes a green shoe option of up to Rs. 25,00,00,000/- (Rupees Twenty Five Crores Only) | |
| Green Shoe Option (if any)/ option to retain oversubscription | Up to Rs. 25,00,00,000/- (Rupees Twenty Five Crores Only) | |
| Minimum Subscription | Rs.1,00,000/- (Rupees One Lakh only) and in multiples of Rs.1,00,000/- (Rupees One Lakh only) thereafter | |
| Objects of the Issue / Purpose for which there is requirement of funds | The Issue Proceeds equivalent to 100% (One Hundred percent) of the funds raised by the Issue will be to augment the Tier II Capital of the Bank for strengthening the Bank's capital adequacy and enhancing the Bank's long-term resources and for the regular business activities of the Bank. | |
| | The Bank further undertakes that it shall not carry out any other activities as may be prohibited by RBI and / or such other regulators as may be applicable from time to time. | |

| Details of Angless (if any) | NIA. |
|--|---|
| Details of Anchor (if any) | NA Fixed Coupon |
| Interest Rate Parameter (Zero | Fixed Coupon |
| Coupon, Fixed Coupon or Floating | |
| Coupon) Bid Opening Date and Bid Closing Date | February 28, 2024 |
| Minimum Bid Lot | 1 (One) Debenture and in multiples of 1 (One) Debenture |
| William Blu Lot | thereafter |
| Manner of bidding (Open or Closed | Open |
| Bidding) | Орен |
| Manner of Allotment (Uniform Yield | Multiple Yield |
| Allotment or Multiple Yield Allotment) | Widitiple Held |
| Manner of Settlement (through | ICCL |
| Clearing Corporation or through | |
| Escrow Bank Account of the Issuer) | |
| Settlement cycle | T+1 |
| Details of the utilization of the | Please refer to the head "Objects of the Issue" as provided |
| Proceeds | hereinabove. |
| Coupon Rate | 11.10% p.a. payable annually |
| Step Up/Step Down Coupon Rate | NA |
| Coupon Payment Frequency | Coupon payment to be made on March 30 of every year, starting |
| | from March 30, 2024 until (and including) the Redemption Date |
| Coupon Payment dates | Please refer clause (c) of Section 3 for Coupon Payment Dates |
| Coupon Type | Fixed |
| Coupon Reset Process (including | NA |
| rates, spread, effective date, interest | Χ. |
| rate cap and floor etc.). | |
| Day Count Basis | Actual/ Actual |
| Interest on Application Money | At the Coupon Rate (subject to deduction of tax at source, as applicable) from the date of realization of cheque(s)/ demand draft(s)/ RTGS up to one day prior to the Deemed Date of Allotment. Where pay-in Date and Deemed Date of Allotment are the same, no interest on application money shall be paid. |
| Default Interest Rate | In case of default in payment of Coupon and/ or redemption of the principal amount of the Debentures on the respective due dates, additional interest of at least 2% (Two Percent) per annum over and above the Coupon Rate shall be payable by the Bank, subject to Applicable Law, for the defaulting period until the defaulted amount together with the delay penalty is paid. |
| | Where the Bank fails to execute the Debenture Trust Deed within the period specified by SEBI, then without prejudice to any liability arising on account of violation of the provisions of the Securities and Exchange Board of India Act, 1992 and the Securities and Exchange Board of India (Issue and Listing of Non-Convertible Securities) Regulations, 2021, the Bank shall also pay interest of at least 2% (Two Percent) per annum or such other rate, as specified by SEBI to the Debenture Holders, over and above the Coupon Rate, till the execution of the Trust Deed, subject to Applicable Law. |
| Tenor | 120 months from the Deemed Date of Allotment |
| Redemption Date | February 28, 2034 |
| Redemption Amount | Rs. 1,00,000/- (Rupees One Lakh only) per Debenture |
| Redemption Premium / Discount | NA |
| Issue Price | Rs. 1,00,000/- (Rupees One Lakh only) per Debenture |
| Discount at which security is issued | NA |
| and the effective yield as a result of | |

| such discount. | | |
|---|--|---|
| Premium/Discount at which security | NA | |
| is redeemed and the effective yield as | | |
| a result of such premium/discount | | |
| Put Option Date | NA | |
| Put Option Price | NA | |
| Call Option Date | NA | |
| Call Option Price | NA | |
| Put Notification Time (Timelines by | NA | |
| which the investor need to intimate | | |
| Issuer before exercising the put) | | |
| Call Notification Time (Timelines by | NA | |
| which the Issuer need to intimate | | |
| investor before exercising the call) | | |
| Rollover Option | NA | |
| Face Value | Rs. 1,00,000/- (Rupees One Lakh | only) per Debenture |
| Minimum Application and in | 1 (One) Debenture and in mu | |
| multiples of Debt securities thereafter | thereafter. | . , |
| Details about Underwriting of the | NA | |
| Issue including the Amount | | |
| Undertaken to be Underwritten by | | |
| the Underwriters. | | |
| Series Issue Timing | Issue Opening Date | February 28, 2024 |
| | Issue Closing Date | February 28, 2024 |
| | Pay-in Date | February 29, 2024 |
| | Deemed Date of Allotment | February 29, 2024 |
| | Date of earliest closing of the | NA |
| | Issue | IVA |
| | 13300 | |
| | The Bank recorner the right to | change the Issue programme |
| | The Bank reserves the right to change the Issue programme | |
| | including the Deemed Date of Allotment at its sole discretion in accordance with the timelines specified in the SEBI Debt Listing | |
| | Regulations without giving any re | _ |
| | will be open for bidding as per | |
| | communicated through BSE BONI | |
| Issuance mode of the Instrument | | D EDI TIULIOTTII. |
| issuance mode of the instrument | l Demat Only | |
| | Demat Only Demat Only | |
| Trading mode of the Instrument | Demat Only | |
| Trading mode of the Instrument Settlement mode of the Instrument | Demat Only NEFT / RTGS | |
| Trading mode of the Instrument Settlement mode of the Instrument Depository(ies) | Demat Only NEFT / RTGS NSDL and CDSL | 3 for Coupon Payment Dates and |
| Trading mode of the Instrument Settlement mode of the Instrument Depository(ies) Disclosure of Interest/ Redemption | Demat Only NEFT / RTGS NSDL and CDSL Please refer clause (c) of Section | 3 for Coupon Payment Dates and |
| Trading mode of the Instrument Settlement mode of the Instrument Depository(ies) Disclosure of Interest/ Redemption Dates | Demat Only NEFT / RTGS NSDL and CDSL Please refer clause (c) of Section Redemption Date. | |
| Trading mode of the Instrument Settlement mode of the Instrument Depository(ies) Disclosure of Interest/ Redemption | Demat Only NEFT / RTGS NSDL and CDSL Please refer clause (c) of Section Redemption Date. 15 (fifteen) calendar days (exclud | ing date of intimation and record |
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| Trading mode of the Instrument Settlement mode of the Instrument Depository(ies) Disclosure of Interest/ Redemption Dates Record Date All covenants of the issue (including | Demat Only NEFT / RTGS NSDL and CDSL Please refer clause (c) of Section Redemption Date. 15 (fifteen) calendar days (exclud date) prior to any Due Date, | ing date of intimation and record or such other days as may be |
| Trading mode of the Instrument Settlement mode of the Instrument Depository(ies) Disclosure of Interest/ Redemption Dates Record Date All covenants of the issue (including side letters, accelerated payment | Demat Only NEFT / RTGS NSDL and CDSL Please refer clause (c) of Section Redemption Date. 15 (fifteen) calendar days (exclud date) prior to any Due Date, prescribed under Applicable Law. | ing date of intimation and record or such other days as may be |
| Trading mode of the Instrument Settlement mode of the Instrument Depository(ies) Disclosure of Interest/ Redemption Dates Record Date All covenants of the issue (including side letters, accelerated payment clause, etc.) | Demat Only NEFT / RTGS NSDL and CDSL Please refer clause (c) of Section Redemption Date. 15 (fifteen) calendar days (exclud date) prior to any Due Date, prescribed under Applicable Law. Please refer to Section 5 below | ing date of intimation and record or such other days as may be |
| Trading mode of the Instrument Settlement mode of the Instrument Depository(ies) Disclosure of Interest/ Redemption Dates Record Date All covenants of the issue (including side letters, accelerated payment clause, etc.) Description regarding Security (where | Demat Only NEFT / RTGS NSDL and CDSL Please refer clause (c) of Section Redemption Date. 15 (fifteen) calendar days (exclud date) prior to any Due Date, prescribed under Applicable Law. | ing date of intimation and record or such other days as may be |
| Trading mode of the Instrument Settlement mode of the Instrument Depository(ies) Disclosure of Interest/ Redemption Dates Record Date All covenants of the issue (including side letters, accelerated payment clause, etc.) Description regarding Security (where applicable) including type of security | Demat Only NEFT / RTGS NSDL and CDSL Please refer clause (c) of Section Redemption Date. 15 (fifteen) calendar days (exclud date) prior to any Due Date, prescribed under Applicable Law. Please refer to Section 5 below | ing date of intimation and record or such other days as may be |
| Trading mode of the Instrument Settlement mode of the Instrument Depository(ies) Disclosure of Interest/ Redemption Dates Record Date All covenants of the issue (including side letters, accelerated payment clause, etc.) Description regarding Security (where applicable) including type of security (movable/immovable/tangible etc.), | Demat Only NEFT / RTGS NSDL and CDSL Please refer clause (c) of Section Redemption Date. 15 (fifteen) calendar days (exclud date) prior to any Due Date, prescribed under Applicable Law. Please refer to Section 5 below | ing date of intimation and record or such other days as may be |
| Trading mode of the Instrument Settlement mode of the Instrument Depository(ies) Disclosure of Interest/ Redemption Dates Record Date All covenants of the issue (including side letters, accelerated payment clause, etc.) Description regarding Security (where applicable) including type of security (movable/immovable/tangible etc.), type of charge (pledge/ | Demat Only NEFT / RTGS NSDL and CDSL Please refer clause (c) of Section Redemption Date. 15 (fifteen) calendar days (exclud date) prior to any Due Date, prescribed under Applicable Law. Please refer to Section 5 below | ing date of intimation and record or such other days as may be |
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| Trading mode of the Instrument Settlement mode of the Instrument Depository(ies) Disclosure of Interest/ Redemption Dates Record Date All covenants of the issue (including side letters, accelerated payment clause, etc.) Description regarding Security (where applicable) including type of security (movable/immovable/tangible etc.), type of charge (pledge/hypothecation/mortgage etc.), date of creation of security/ likely date of | Demat Only NEFT / RTGS NSDL and CDSL Please refer clause (c) of Section Redemption Date. 15 (fifteen) calendar days (exclud date) prior to any Due Date, prescribed under Applicable Law. Please refer to Section 5 below | ing date of intimation and record or such other days as may be |
| Trading mode of the Instrument Settlement mode of the Instrument Depository(ies) Disclosure of Interest/ Redemption Dates Record Date All covenants of the issue (including side letters, accelerated payment clause, etc.) Description regarding Security (where applicable) including type of security (movable/immovable/tangible etc.), type of charge (pledge/hypothecation/mortgage etc.), date of creation of security, minimum | Demat Only NEFT / RTGS NSDL and CDSL Please refer clause (c) of Section Redemption Date. 15 (fifteen) calendar days (exclud date) prior to any Due Date, prescribed under Applicable Law. Please refer to Section 5 below | ing date of intimation and record or such other days as may be |
| Trading mode of the Instrument Settlement mode of the Instrument Depository(ies) Disclosure of Interest/ Redemption Dates Record Date All covenants of the issue (including side letters, accelerated payment clause, etc.) Description regarding Security (where applicable) including type of security (movable/immovable/tangible etc.), type of charge (pledge/hypothecation/mortgage etc.), date of creation of security/ likely date of | Demat Only NEFT / RTGS NSDL and CDSL Please refer clause (c) of Section Redemption Date. 15 (fifteen) calendar days (exclud date) prior to any Due Date, prescribed under Applicable Law. Please refer to Section 5 below | ing date of intimation and record or such other days as may be are unsecured. |

| the debenture holder over and above | |
|---|--|
| the coupon rate as specified in the | |
| Trust Deed and disclosed in the issue | |
| document | |
| Transaction Documents | In respect of this Issue shall mean the General Information Document, this Key Information Document for this Issue, the Debenture Trust Deed, Trustee Agreement and the Private Placement Offer Cum Application Letter, as amended from time to time, and any other document that may be designated by the Debenture Trustee as a Transaction Document. |
| Conditions Precedent for issuance of | (i) The Bank shall deliver to the Debenture Trustee, certified true |
| Debentures | copies of the Bank's constitutional documents, registration certificate and certificate of incorporation, as amended up-to-date; (ii) The Bank shall deliver to the Debenture Trustee, consent letter from the Debenture Trustee and other entities as prescribed under Section 1 conveying their consent in respect of the Issue; (iii) The Bank shall deliver to the Debenture Trustee, a certified true copy of the resolution of the Board of Directors (and / or any committee of Directors) authorising the issue of Debentures and also the execution of the necessary documents in that behalf; (iv) The Bank shall deliver to the Debenture Trustee, a copy of the rating letters in relation to the Debentures issued by the Rating Agencies; (v) Due Diligence Certificate with respect to the Debentures; (vi) Such other Conditions Precedent as set out in the Transaction Documents. |
| Condition Subsequent | (i) Filing of the relevant documents required to be filed with the Registrar of Companies (if any), inter alia, the return of allotment within the timelines specified under the Act and the rules made thereunder; (ii) Completion of listing of the Debentures on the WDM segment of the Stock Exchange; (iii) Credit of the Debentures in the demat account(s) of the allottees; (iv) Such other Conditions Subsequent as set out in the Transaction Documents (if any). |
| Events of Default | Please refer to Section 5 below |
| Creation of Recovery Expense Fund | The Bank has created and is maintaining a recovery expense fund in the manner as may be specified by SEBI from time to time and same shall be informed to the Debenture Trustee and Designated Stock Exchange. The recovery expense fund shall be utilized for the activities as may |
| Condition for I I f | be permitted by the applicable regulations. |
| Conditions for breach of covenants (as specified in Debenture Trust Deed) | Please refer to Section 5 below |
| Provisions related to Cross Default Clause | NA |
| Role and Responsibilities of | To oversee and monitor the overall transaction for and on behalf of |
| Debenture Trustee | the Debenture Holders as customary for transaction of a similar |

| | nature and size and as executed under the appropriate Transaction Documents. |
|--------------------------------------|---|
| Risk factors pertaining to the Issue | Please refer to Section 3 of the General Information Document. |
| Governing Law and Jurisdiction | (a) The validity, interpretation, implementation and resolution of disputes arising out of or in connection with the Transaction Documents shall be governed by the laws of India.(b) Arbitration |
| | (i) Subject to clause (c) below, Parties agree that all claims, differences or disputes between the Trustee and the Bank arising out of or in relation to the activities of the Trustee in the securities market shall be settled by online arbitration conducted in accordance with the SEBI Circular dated July 31, 2023 (bearing reference no. SEBI/HO/OIAE/OIAE_IAD-1/P/CIR/2023//131), as amended from time to time ("ODR Circular"). (ii) All such proceedings shall be in the English language. The seat of arbitration shall be determined in accordance with the ODR Circular. (iii) The online arbitration shall be governed by the provisions of the Arbitration and Conciliation Act, 1996 (as amended from time to time) read with the ODR Circular. (iv) No loss or damage or expenses incurred by the Trustee or the Bank shall be met out of the trust property. |
| | (c) Courts and Tribunals To the extent: |
| | (i) that the ODR Circular is not applicable to the Debentures; (ii) that the claims, differences or disputes are arising out of or in relation to the Debentures, other than matters referred to in Regulation 14A of the Securities and Exchange Board of India (Debenture Trustee) Regulations, 1993; (iii) that the claims, differences or disputes are not arbitrable under Applicable Law; (iv) that there are all or any matters which are referable/capable of being referred to/being instituted in courts and tribunals pursuant to or in relation to the process of arbitration as set out in clause (b) above; |
| | each party submits itself to the exclusive jurisdiction of the courts and tribunals in Mumbai, Maharashtra or Thrissur, Kerala |
| | (d) The provisions of this clause shall survive the termination of the Transaction Documents. |

NOTES:

a) If there is any change in Coupon Rate pursuant to any event including lapse of certain time period or downgrade in rating, then such new Coupon Rate and events which lead to such change will be disclosed by the Bank.